



# Global Projects Logistics NEWSLETTER

The Official Voice of the Global Project Logistics network (GPLN)

June –July 2009

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## Cargo reunion in Antwerp

French company Sifa Projets has successfully moved an entire coating plant from the Indian Ocean island of Reunion to the European port of Antwerp. The job took 19 days, beginning on June 11 and ending on June 30.

The plant, operated by Appia, was located in Saint-Leu in the west of Réunion. Using specialized low-bed trucks, Sifa transported 32 loads from the jobsite to Réunion's Pointe des Galets port., crossing many high bridges on the way through the island's dramatic terrain.

The heaviest load was 71 tons in a volume of 330 cubic meters, while other major loads of 50 tons and 35 tons were also carried. Sifa chartered 4000 cubic meters on a roll-on roll-off vessel to ship the plant from Pointe des Galets to Antwerp. **GPLN**



The volcanic nature of Réunion makes transporting heavy loads interesting...

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GPLN blog at:

[http://  
projectcargologistics.wordpress.com/](http://projectcargologistics.wordpress.com/)



**LOGISTICS  
INTERNATIONAL, INC.**

1707 Farrell Road, Houston, Texas 77073, USA.  
Tel: +1-281-821-5200 Fax: +1-281-821-4180

Email: Bill Durkin [durkin@logisticsintl.com](mailto:durkin@logisticsintl.com)  
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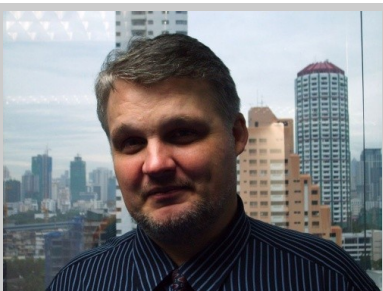
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Fax: (403) 269-3537  
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## A Word from Gary Dale...



**A**s usual we will be having a very full autumn time as we will be attending the annual BreakBulk Conferences and the Trans Middle East, which incidentally will be in Bahrain this year.

But besides that we have also decided that GPLN will take part in the 5th Thai Ports and Shipping Conference since it is going to be right there down the street from our offices. I am looking for members right now who would be interested in joining us at any of these events.

These are always good for promoting both our individual members as well as GPLN as a whole. Everyone who goes to these exhibitions generally comes back with business in the pipeline - which makes the event a success for all.

And now for the not-yet-reportable news part of this message. I suppose you may have noticed at our meeting in Tunis that we now have two corporate sponsors: Rickmers-Linie and Beluga Shipping. I will certainly have another corporate sponsor to announce in the very near future, so keep your eyes open for this. I also have picked up some industry support in other areas as well, so watch this space for that news as well..

We have also taken on new staff in the office (see story in this issue). And another "watch this space" announcement will be our next annual meeting, which we hope to be able to announce shortly.

So as you can see we have been busy and still have many irons in the fire. You can get a good idea what's going on with us in a real-time way by checking our blog and website quite often.

And by the way, if there is anything you would like to see on our blog or website, just let me know. I will see about making it happen!

Best regards,  
**Gary Dale Cearley**  
Executive Director  
Global Projects Logistic Network (GPLN)

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Publisher: Gary Dale Cearley  
Editor: Peter Scott

**Contacts:**  
Advertising: [advertising@gpln.net](mailto:advertising@gpln.net)  
Press Releases: [editor@gpln.net](mailto:editor@gpln.net)  
Letters to the editor: [editor@gpln.net](mailto:editor@gpln.net)  
Subscriptions: [subscriptions@gpln.net](mailto:subscriptions@gpln.net)

The Global Project Logistics Newsletter is the official news of the Global Project Logistics Network (GPLN), the world's largest independent project logistics network serving the project cargo, chartering and heavylift industry.

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## GPLN members share locomotive project



**G**PLN members Trans-Trading GmbH, Hamburg and UTM Projects & Logistics Pty. Ltd., Brisbane have jointly secured the transport of 68 locomotives each weighing 132 tons, from Mannheim, Germany up to placed on to rail at the Brisbane Multimodal Terminal, Brisbane, Australia.

The locomotives, manufactured in Munich, were transported from Munich by low loaders to Mannheim where GPLN member Trans-Trading GmbH received them.

"Due to height restrictions along the route to Mannheim, the locomotives arrived with a temporary roof which was replaced with the actual roof, including a pantograph, upon arrival at the heavy lift terminal in Mannheim," said Thorsten Reinke, Hamburg branch manager of Trans-Trading.

Once permanent roofs were assembled, the locomotives, two per lot, were shipped by river barge to Bremerhaven. Once in Bremerhaven, the locomotives were lifted out of the river barge using mobile cranes and were loaded on to Ro-Ro vessels for

direct shipment to Brisbane.

Upon arrival in Brisbane, the locomotives were pulled off the vessel using an eight-axle hydraulic trailer and were delivered to the Brisbane Multimodal Terminal (BMT). At the BMT, a trailer with a locomotive is driven underneath a lifting system and locomotives are lowered on to rail.

"The challenges in Brisbane included, but were not limited to, the coordination of the tides as locomotives can only come down the vessel's ramp during low tide," said Peter Schweizer, managing director of UTM Projects & Logistics. "Also we had to coordinate transport with port security and the BMT operator in order to make certain deliveries did not interfere with regular train operations at the BMT."

With the arrival of the first Pacific National locomotive in May 2009 the second stage of this massive project has started. So far, a total of 27 locomotives have been delivered without any delays and to the fullest satisfaction of the customer, Schweizer said.. **GPLN**





## Advance International goes for gold in Azerbaijan

Advance International Transport is playing a significant role in efforts by Azerbaijan to capitalize fully on its goldfield resources.

The international freight forwarder has provided invaluable project logistics support to help Anglo Asian Mining's subsidiary, Azerbaijan International Mining Company to open the Gedabek gold/copper mine in Azerbaijan.

Gedabek, located in western Azerbaijan, is an open-pit, heap-leach operation, which is targeted to produce approximately 70,000 ounces of gold in its first full year of production.

Advance International, in its role as general transport and logistics contractor for Azerbaijan International Mining, has transported equipment and production material, and is now responsible for shipping multiple consignments of hazardous sodium cyanide from production centers in the Czech Republic, Germany and the USA to the Gedabek mine and countries in central Asia and the Commonwealth of Independent States (CIS).

Sodium cyanide is an important chemical in the production of gold from mined ore, but must be handled and transported with extreme care.

Advance International President & CEO, Mr Jawad Kamel said: "As an IMO Class 6.1 consignment, many forwarders are unwilling or unable to accept this type of shipment because of the many challenges that its handling and transportation presents. We were able to undertake this move as we have the experience, the skills, and, most importantly, the requisite certificates."

### Landing

Advance International arranged for the shipments to move by sea from European and U.S. ports to the port of Poti in Georgia, where on-carriage to the new gold/copper mine was under-



The port of Poti in Georgia was the landing point for Advance's sensitive cargoes

taken by accompanied trailers.

Whilst the mine has an initial six-year life expectancy, with target production in excess of 300,000 ounces, the mine owner believes, through further exploration in the immediate region, this can be extended. Kamel anticipates that the mine will use about 3000 tons of sodium cyanide per annum.

"To be able to transport this cargo, special export and import licenses, as well as equipment, were required which was a challenge in itself," said Kamel. "On this occasion, the sodium cyanide was in powder form and was packed in bags within cartons, then contained in waterproof cases.

"Each palletized case weighs around one ton and we load around 20 cases per TEU. Normally, we travel overland from port of entry in a convoy

of five or 10 trucks, each with a security guard."

"Advance International is fully-equipped with technicians and managers who are experts in the transport of all types of hazardous cargoes.

They are fully trained in all aspects of health and safety regulations and can easily plan safe and timely movements by sea, air, land and rail within Europe, the states which are a part of CIS and Russia, as well as globally to any destination.

"I believe that there are few forwarders that are willing and truly able to handle these types of consignment. Advance International invites any shipper with IMO Class 6.1 cargoes, or similar, to consider ourselves when they next have to route a consignment from one country to another, or even as a domestic shipment," said Kamel . **GPLN**

## First Indian MOU a historic achievement for Jeena



Karen Oldfield , CEO Halifax Port Authority, K. Suresh, Chairman Chennai Port Trust, and Jeena's Cyrus Katgara sign the historic MoU

Jeena & Co. has succeeded in bringing about the first Memorandum of Understanding (MoU) regarding a business cooperation between an Indian port and an overseas counterpart.

The MoU was signed between Jeena, Chennai Port and the Port of Halifax, Nova Scotia, Canada earlier this year. Jeena acts as ambassador for the Port of Halifax and played a key role in initiating and organizing an MOU for sister port cooperation, which Jeena believes create a new era of mutual understanding.

The MoU is evidence of the steps that Jeena is taking to maintain strong growth in a time of general economic certainty, the company has said. Other moves include strengthening its international network by placing an Indian representative in China by tying up with one of the largest Chinese logistics companies, Cargo Services. Zubin Davar, Jeena delegate to China, will be taking up this responsibility from July 2009. This partnership will also cover another important market like Hong Kong. **GPLN**



## Oceanbridge acts as exclusive Peters & May agent

Following an earlier announcement of Peters & May Ltd.'s acquisition of U.K.-based performance yacht and motor boat logistics provider, Complete Freight Ltd., the company also revealed an exclusive agency agreement with Oceanbridge Shipping Ltd. of New Zealand. The agreement covers the marine sector of Oceanbridge Shipping's businesses and commenced on May 25th 2009.

On making the announcement, Peters & May's managing director Jan Rydgren-Knudsen, said: "We are very happy to announce this tie up with Oceanbridge Shipping, a company with an expanding portfolio of clients that has proven itself to be dynamic and most professional — qualities that mirror the philosophy and ideals of Peters & May."

### Relationship

"We look forward to working with them and are confident that this new relationship will be a valued enhancement to the services we deliver to our clients as the service and support of Oceanbridge will be available to our net work of 12 world-wide offices."

Oceanbridge Shipping had previously worked closely with Peters & May's new acquisition, Complete Freight and established a marine division that has rapidly developed to become the leading marine logistics provider

in New Zealand. Furthermore the company is the largest independent NVOCC in New Zealand.

Alister Wishart, chief operations officer of Oceanbridge Shipping, commented: "The acquisition of Complete Freight by Peters & May is very much welcomed and the joining of the two companies will, I believe, lead to significant opportunities for future development and growth."

### Beneficial

"We are extremely excited to have signed this exclusive agency agreement with Peters & May and eagerly look forward to supporting their worldwide clients' shipment needs. The agreement is mutually beneficial and will both enhance and strengthen Oceanbridge's position as the leading marine logistics provider in our region."

Peters & May has over 30 years experience in the provision of marine logistics and offers global boat transportation and freight forwarding via air, road, rail and sea from a global network of 12 offices and numerous exclusive agencies.

The company ships 8,000 vessels through more than 150 ports in over 60 countries and is the preferred shipper to many of the world's leading boat builders, including Sunseeker..

The summer months are especially busy



for the company — with Cowes Week and the Fastnet Race under a month away, Peters & May have been busy shipping the most modern and extreme sailing yachts into the U.K. in top condition for their owners to start preparations. **GPLN**



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## Upcoming GPLN Meetings & Events

### 20th Annual Breakbulk Transportation Conference & Exhibition

13th - 15th October, 2009

*Ernest N. Morial Convention Center  
New Orleans, Louisiana, U.S.*

### 5th Thai Ports and Shipping 2009

29th - 30th October, 2009

*Imperial Queen's Park Hotel  
Bangkok, Thailand*

### 5th Trans Middle East Bahrain 2009

24th – 25th November, 2009

*Gulf International Convention And Exhibition Centre,  
Manama, Bahrain*

### 2nd Breakbulk Asia Transportation Conference & Exhibition

26th - 27th January, 2010

*Suntec Singapore Convention & Exhibition Centre  
Singapore, Singapore*

### 15th TransRussia International Exhibition & Conference

27th – 30th April, 2010

*Moscow Expocentr  
Moscow, Russia*

### 5th Breakbulk Europe Transportation Conference & Exhibition

18th – 20th May, 2010

*Antwerp Expo  
Antwerp, Belgium*

### 4th Transport Logistichina International Exhibition

8th – 10th June, 2010

*Shanghai New International Expo Centre  
Shanghai, China*

### 8th Intermodal Africa 2010

8th – 9th October, 2010

*Cape Town International Convention Centre  
Cape Town, South Africa*

**For all the latest updates, check out our  
website at [www.gpln.net](http://www.gpln.net)**

## Cory expands to meet growth path



**Cory Brothers foresees a bright future for its operations**

International freight and logistics expert Cory Brothers says it is looking forward optimistically to the future as it opens bespoke new U.K. offices to accommodate the company's growth.

Cory House, in Haven Exchange, Felixstowe, was officially opened by the Rt Hon John Gummer MP for Suffolk Coastal, in front of invited guests, including the Mayor and Mayoress of Felixstowe, and industry leaders, including Alan Marsh, chief executive officer of the Braemar Shipping Services Group – of which Cory Brothers is part – and Cory Brothers Chairman and Braemar Shipping Services Director Quentin Soanes.

### Development

John van Bergen, Managing Director of Cory Brothers' Freight Forwarding and Logistics Division, said: "We are delighted to be opening this new facility which will enable us to provide an even better service for our customers.

"This development emphasizes the investments we are making in our products to ensure our customers receive superior support and care in these

most demanding of times."

Cory Brothers provides a wide range of port, hub, liner, cruise and forwarding services from its bases throughout the U.K. and internationally, including from its new South-East Asia hub in Singapore.

### Long-lived

The company, which can trace its history back to 1842 where it began as Richard Cory & Sons in the Cardiff Docks, says the new 15,000 square-foot Felixstowe office is a result of recent organic growth and the purchase of Freight Action at the end of last year, and demonstrates the company's commitment to its strategy of further expansion.

Alan Marsh, Chief Executive of Braemar Shipping Services plc, said: "We are pleased that Cory Brothers continues to go from strength to strength. Cory Brothers represents an important component within the group, which has developed marine services business divisions in parallel to shipbroking and these divisions now represent a growing percentage of the group's profitability."

Cory also developed ShipTrak, an Internet-based application for monitoring vessel movements. **GPLN**

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## Almajdouie wins award at MELA 2009

**A**l Majdouie Group, one of the leading logistics companies in the Middle East, won the award for the Best Logistics Service Provider at the 3rd Annual Middle East Logistics Awards (MELA) 2009.

Out of the seven nominees, Al Majdouie group garnered the most number of votes in the Best Logistics Service Provider category after the rigorous auditing of leading audit firm Horwath MAK.

### Honors

Syed Mustafa, vice president of Almajdouie Group, pointed out that winning the MELA Award honors further underlined Almajdouie's well-established presence and penetration in the international logistics industry.

"And this is a fitting tribute to the dedi-



Syed Mustafa, Vice President of Almajdouie Group, receives Best Logistics Service Provider Award at MELA) 2009.

cated teams at Al Majdouie who put in tremendous effort every day, to ensure we provide unparalleled and innovative solutions that meet our customers' needs," said Mustafa.

MELA officially honors companies and individuals for excellence in the Middle East logistics industry. **GPLN**

## Titan tackles Singapore lift

**T**itan Logistics recently completed a couple of heavy-duty jobs in Singapore, covering both infrastructure and leisure projects.

The first was the lifting of the luxury boat Braveheart at Jurong Port. Carried out for Coli Shipping & Transport Group, the job entailed lifting the 430-ton Braveheart from the transport vessel Lena. The aluminium Braveheart measured 49 metres long, with beam of 8.6 meters and 15.7 meters in height. The rigging, weighing 84 tons, had to be taken into account because of the boat's soft hull.

### Discharge

A 1600-ton Sheerleg Crane Barge was used to discharge the boat from the vessel. The smaller crane barges could not perform the job due to their limited hook-height. The crane was used in combination mode — two blocks on the main frame lifting on the port side, and two blocks on the fly jib lifting on the starboard side of the boat. This mode was chosen to compensate for the uneven load and center of gravity of the boat.

Titan personnel were involved in planning, rigging design and execution of the job together with the technical department of SAL Shipping, the captain and superintendent of the vessel, Coli Shipping. Boat was discharged safely from the vessel to the waters off Jurong Port, Singapore.

### Circle Line

The second job was the lifting and transportation of a rail-grinding vehicle for Singapore Mass Rapid Transport (SMRT) for the Circle Line extension to the island's MRT network. The rail-grinding vehicle consisted of three-car configuration, with the heaviest car at 45 tons. The units were transported by Titan from the port of Singapore to the MRT Depot at Kim Chuan, and this was later relocated to Bishan Depot.

The unit was loaded at the depot using jacks and unloaded by the means of a 200-ton hydraulic crane at Bishan. All loading and unloading operations were done during the night with a very tight schedule to avoid disruptions to train operations.

Titan personnel were involved in transportation and lift planning, rigging design, execution of the job together with the technical dept of SMRT Trains Ltd., surveyors from insurance underwriters, plus the transport and lifting crew. **GPLN**

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## Celtic streamlines with secure online system

Having recently participated in a successful 18-month EU pilot project on paper-free trade, Celtic Forwarding Ltd is now fully committed to going paper-free by working with TradeFacilitate, a secure online system for importers and exporters, as a means to reducing costs and increasing competitiveness in the international trading supply chain.

The EU pilot project, which was led by TradeFacilitate, demonstrated that we were able to move wine/alcohol from exporters within the EU and the New World to their importers in Ireland totally paper-free, delivering significant savings for everyone involved.

Describing the project as exemplary, the EU has now validated the TradeFacilitate system as an ideal low cost paper-free solution for SMEs upwards.

Trading goods internationally involves lots of people processing lots of paperwork:

- ◆ From Importer to Exporter to Broker to Transporter, etc.
- ◆ From Order to Invoice to Shipping to Customs, etc.

Paper drives costs up in terms of additional staff time to manage paper, additional phone/fax/courier expenses to move paper, and additional time delays from having the wrong paper. Celtic will help traders to use the paper-free system to cut their costs, as well as passing on the savings we achieve ourselves to our clients.

The time to act is now. New EU Customs rules in support of paper-free trade now requires advance electronic notification of exports out of Ireland, and for imports into Ireland from 1st January 2010 (and earlier, depending on the first port of landing in the EU.)

The new eCustoms rules are known as:

- ◆ ECS (Export Control System) for Pre-Departure Notifications
- ◆ ICS (Import Control System) for Pre-Arrival Notifications

The rules shift responsibility for the safety and security of internationally traded goods onto the traders themselves (importers and exporters).

"Customs today also plays a vital role in the fight against terrorism. However, taking into account the continuously growing global trade, we have to follow a balanced approach between security and trade facilitation," said László Kovács, the Commissioner responsible for Taxation and Customs. "Reliable traders must benefit from sufficiently far-reaching trade facilitation measures".

If the trade data is not made available to the appropriate customs authority in a timely manner and in the correct format, then an instruction may be issued to the exporting party not to load the goods for shipment.

By introducing advance electronic notification, the EU wants to encourage the move to paper-free trade which can deliver savings of up to 15% on the total cost of trading across the supply chain, based on calculations on the cost of documentation in international trade by the United Nations, Microsoft and other respected authorities. **GPLN**



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## GPLN strengthens team with new appointment

GPLN has appointed Luzius Haffter to the GPLN team as its new commercial director. Haffter, a Swiss national, has over 20 years business experience mainly in the travel and hospitality industry but he also has brief experience in the logistics field.

He speaks German, English, French and some Italian and Thai and he attended the University of Basel. His immediate responsibilities will be arranging the upcoming exhibitions for the rest of this year and he will also assist in many other areas as well.

"I for one am very happy to have Luzi on board," said Gary Dale Cearley, executive director of GPLN. "He brings many skills along that will



help us to become even better than before. For one, his expertise in events management will definitely be an important focus for us." **GPLN**

## Wilhelmsen signs 3-year Saudi deal

Wilhelmsen Ships Service (WSS) has signed a three-year warehousing and distribution service agreement for eastern & central Saudi Arabia with Alcatel Lucent. The contract requires 5500 square meters of open and closed storage with distribution of materials for mobile telecommunications signal relay stations across eastern Saudi Arabia.

This entails storage and distribution of out-of-gauge masts plus the delicate handling of sensitive and high-value electric housing units and associated components.

WSS Saudi won this contract against leading international and domestic service providers based on us being able to provide a flexible & highly responsive service offering covering all areas of the storage and distribution cycle.

WSS has been trading in Saudi Arabia for



over 30 years. Wilhelmsen Ships Service is involved in a number of ongoing major infrastructure projects such as a cement plant relocation to Rabigh, Manifa causeway construction, as well as the commercially vital Ras Al Zour port construction. **GPLN**



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## ECS makes its online mark



**E**CS Project Cargo, part of the ECS Group now has a new website which showcases its special skills. The Spanish company, (online at <http://www.ecsprojectcargo.es>) has extensive experience in logistics and special projects, and offer logistic services and storage, planning and carrying out all operations required for loading and unloading of goods from ships.

The location of company headquarters in the port of Algeciras, natural point of connection be-



tween Africa and Europe, the Mediterranean and Atlantic, offers numerous benefits for customers.

Earlier this year, the company delivered two Agusta Westland helicopters, each measuring 13 meters long and 3.6 meters high, which were shipped from the U.S. and unloaded at Algeciras for onward delivery.

ECS has provided services for major industrial projects, such as the construction of combined-cycle plants and helping the implementation of wind farms on land. **GPLN**

## Transportas secures platform in Hywind



Transportas has played a key part in StatOil Hydro's environmentally pioneering Hywind project. Hywind is the world's first full-scale floating wind turbine, which will float on seas of depths between be placed at ocean depths of between 120 and 700 meters. The floating structure consists of a steel jacket filled with ballast.

This floating element will extend 100 meters beneath the surface and will be fastened to the seabed by three anchor piles. The mooring equipment, crucial to the safe continued operation of the project, is extremely heavy, and Transportas was involved in shipping bundles of chains from China to Norway, anchors from the Netherlands, and reels from Italy. **GPLN**

## Sunshine brings power to Turkey

Guangzhou Sunshine International Logistics Co. Ltd. has just embarked on an 18-month project to deliver power station equipment to Turkey as part of that country's expansion of its electricity generating capacity.

The overall project is being managed by Harbin Power Engineering Co. Ltd. (HPE) and consists of seven separate projects for three power stations with a total capacity of 364 megawatts. Guangzhou Sunshine is tasked with transporting the equipment from Chinese ports to Turkish ports beginning in

July 2009 and ending in December next year. The cargo will be sent by container vessels, breakbulk vessels and by air.

A specialist in power equipment transport, Guangzhou Sunshine has shipped hydropower units with a total capacity of over 1500 megawatts since last year. The company specializes in international forwarding, NVOCC, logistics, especially in handling project cargo to worldwide breakbulk, container, heavy duty shipments worldwide and air freight to the Middle East. **GPLN**

## New GPLN Members

Country	City	Company
Austria	Vienna	Transocean Shipping Transportagentur GesmbH.
China	Qingdao	Qingdao Smart Cargo Int'l Service Co. Ltd.
India	Mumbai	OM Freight Forwarders Pvt.Ltd.
Netherlands	Rotterdam	East West Forwarding
Pakistan	Karachi	Aaras Shipping Agencies Pvt Ltd.
Romania	Constanta	Lion Shipping & Chartering SRL
Russia	Moscow	East West Forwarding
Russia	St. Petersburg	East West Forwarding
Senegal	Dakar	Thocomar Shipping Agency.
Tunisia	Tunis	Afrimar Group
Ukraine	Odessa	Varamar
United Arab Emirates	Dubai	USH Freight
United Kingdom	Liverpool	Lysander Shipping UK Ltd.
United Kingdom	London	Lysander Shipping UK Ltd.
United States of America	Houston	Lionheart Project Logistics Inc.