

The Official Voice of the Global Project Logistics Network (GPLN)

January – March, 2008 Issue No. 04

#### Rickmers-Linie and GPLN to Cooperate over the Year 2008



In a move that shows the stature that GPLN has gained in the international project cargo industry, GPLN and Rickmers-Linie have joined hands in agreement to cooperate during the forthcoming year. In the agreement Rickmers-Linie will sponsor the GPLN Annual General Meeting in Kuala Lumpur in mid-March and GPLN will nominate Rickmers-Linie as their group's preferred carrier.

"I really think this is a big positive for both of our organizations," said Gary Dale Cearley, executive director of GPLN, "Rickmers-Linie is a company that is very well known in the project shipping world and GPLN is every day, more and more becoming better known to international project logistics specialists as the world's leading project cargo network. To me, this cooperation is a natural progression."

As Rickmers-Linie is sponsoring the GPLN meeting in Kuala Lumpur they will be joined in Kuala Lumpur by Rickmers's Southeast Asia representative, Andreas Rocksien who will be on hand to give a presentation about Rickmers-Linie's global capabilities and he will meet with the various delegates from GPLN's member companies from around the world. "Having Andreas at the meeting is definitely a plus for our attendees and it shows Rickmers-Linie's commitment to GPLN," said Gary Dale Cearley, "And as I have met Andreas personally in a few other countries as well, I am sure he is the right guy to be pressing the flesh in Malaysia with our GPLN delegates."

Rickmers-Linie is a member of the Hamburg based Rickmers Group. With more than 170 years to its name, the company provides a world-wide network of liner services for the transportation of breakbulk, heavylift and project cargoes such as transformers, generators, railway locomotives, brewery tanks and yachts.

Rickmers-Linie currently owns or long-term charters 19 specialist vessels and adds further capacity to its fleet by spot charters subject to demand.

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### AFS Ships Mining Equipment for PASAR

GPLN Japan Member Arabian Freight Services recently arranged the delivery of large rectifier weighing 40 tons from Japan to PASAR, which had to transship via Cebu in the central Philippines. "Due to the dimensions and restricted access to the site the rectifier had to move by special barge from Cebu to Pasar beach for subsequent inland transport by special low-bed trailer to the site," said Masao Hashimoto, of Arabian Freight Services. PASAR is a refinery located in Isabel, Leyte Island, Leyte Province.



# Cory Logistics and Alghanim Barwil Tackle a Rig Move

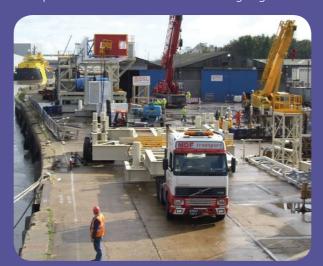
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• CNC Freight Services: Quite Busy

GPLN Member Alghanim Barwil Shipping cooperated with fellow member Cory Logistics on a large rig movment from Great Yarmouth in the United Kingom to Shuaiba Port in Kuwait.

"This shipment included the haulage, loading and ocean freight of 1900 m3 from the UK to Kuwait," said Clive Figueiredo, business development manager of Alghanim Barwil Kuwait, "This is a very good example of two GPLN members working together!



Great Yarmouth, where the cargo originated, is in Norfolk on the central coast of England's eastern seaboard to the North of the better known port of Felixstowe. Shuaiba, located in Kuwait's refining and manufacturing complex, receives some of the country's industrial imports and is the export point for petrochemicals, sulfur, and petroleum coke. Shuaiba Port rivals Ash Shuwaykh in size and traffic with twenty berths and 3.5 million tons of cargo transported. The pier at Mina Shuaiba has four berths and could receive tankers up to 100,000 tons. Shuaiba Port is a commercial port with 18 dry cargo berths and 3 gantry cranes and a permissible draught of 13 meters





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#### A Word from Gary Dale...

I am happy to say that GPLN has been reaching many new milestones of late and as such I would like to go over a few of them:

If you haven't noticed, we are in the midst of a steady membership boom. More and more we see that really good companies have become attracted to GPLN and have been joining our ranks in droves. And I am happy to report that many of them are coming from the more critical markets that we have been targeting for membership of late. I am very happy to see the successes in this area from all the work done last year coming to fruition. This growth is a benefit to all members and we really look forward to seeing the continuation of it.

Secondly, we at GPLN will be expanding our presence this year over a few more specialty exhibitions. Last year I attended the Philippine Ports Conference and GPLN hosted booths at the Breakbulk Europe Conference and the Breakbulk Conference in New Orleans as well as the Trans Middle East Conference and Exhibition which interested GPLN members were able to take part in. In addition, GPLN will be also making our forays into the Transport Logistics China and Intermodal Africa during the next twelve months as well. These shows give the entire group better coverage as well as giving me the opportunity to target quality members face-to-face in areas where we have little or no representation.

And thirdly, I am personally thrilled that a company with the stature of Rickmers Linie has decided to sponsor our meeting this year. GPLN and Rickmers will also offer one another mutual support during the coming year and this is something that I believe speaks very well of how far we have come.

**Gary Dale Cearley**Executive Director
Global Project Logistics Network (GPLN)

### From Vietnam to Sri Lanka



The GPLN member in Vietnam, The Freight Company, recently completed the lifting and loading cargo for power station shipment on behalf of a major Germany engineering company. The cargo was bound for West Coast Power Limited in Wattala. Sri Lanka.

"Getting the vessels ready had been a big difficulty for us," said Thomas Meyer of TFC in Ho Chi Minh City, "But we overcame these issues and our client was very happy with the outcome."

One of the problems was cultural as well as the loading for the move straddled Chinese New Year.

Some details on this move...

Net Weight in kgs	365,000.00
Volume (m3)	5,300.00
Freight tons	5,300.00







#### **New Members Since the Last Newsletter**

Access Freight International – South Africa (Durban)

Alghanim Barwil Shipping – Kuwait (Safat)

All Transport Network – Philippines (Manila)

Alliance International – United States (Houston)

Altius Projects – Spain (Bilbao / Madrid)

BDG International – United States (Chicago)

Inchcape Shipping – United Arab Emirates (Dubai)

Khedivial Marine Logistics – Egypt (Cairo)

Logistics Plus – India (New Delhi)

Lutful Seaways – Bangladesh (Chittagong)

PL Shipping & Logistics – India (Chennai)

SAWECO International Shipping – Germany (Hamburg)

Sea Cargo Air Cargo Logisitics – Canada (Toronto)

TM Logistics – Colombia (Bogotá)

Waiver Logistics – Argentina (Buenos Aires)

Waiver Logistics – Brazil (Rio de Janeiro)

Waiver Logistics – Chile (Santiago)

Wirtz Shipping – Belgium (Antwerp)

Zuhal Shipping & Logistics – United Arab Emirates (Dubai)



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#### **Upcoming GPLN Meetings & Events**

#### 5<sup>th</sup> GPLN Annual General Meeting

March 12<sup>th</sup> - 14<sup>th</sup>, 2008 Shangri La Hotel Kuala Lumpur, Malaysia

### 3<sup>rd</sup> Annual Breakbulk Europe Conference & Exhibition

May 27<sup>th</sup> – 29<sup>th</sup>, 2008 Antwerp Expo Antwerp, Belgium

#### **Transport Logistic China**

June 17<sup>th</sup> – 19<sup>th</sup>, 2008 Shanghai New International Expo Centre Shanghai, China

### 19<sup>th</sup> Annual Breakbulk Transportation Conference & Exhibition

October 14<sup>th</sup> – 16<sup>th</sup>, 2008 Ernest N. Morial Convention Center New Orleans, Louisiana, United States

#### 4<sup>th</sup> Trans Middle East 2008

November 25<sup>th</sup> – 26<sup>th</sup>, 2008 Al Bustan Rotana Hotel Dubai, United Arab Emirates

#### 7<sup>th</sup> Intermodal Africa 2009

March 25<sup>th</sup> – 26<sup>th</sup>, 2009 Le Méridien President Hotel Dakar, Senegal

\*If you would like to add an event please send details to: info@gpln.net

### People on the Move



Paul Moldovan of Bellville Rodair International's Romania operation was recently promoted within BRI as regional manager for Central and Eastern Europe. He now is look over Hungary, Romania and the Czech Republic for BRI. Paul is also now the team leader for BRI's energy specialist project team, which they call BRET, which stands for "Bellville Rodair Energy Team".

BDG International reports that Lisa Waller, V. P., CHB has taken a new role in business development. Lisa will be managing BDG's inside sales team, agency development, marketing, and corporate compliance.

At the same time, Nancy Albergo has been promoted to her new role as BDG Operations Manager. Most



recently Nancy served as Export Operations Manager. Her new duties now include Import Operations.

Alghanim Barwil also reported two new hirings: Mr. Sean Quiney is their new business development manager and is involved in Iraq transit and overland business as well as consolidation. Sean formerly worked with ADC Forwarding in Kuwait as that company's general manager.



Also, Mr. Hisham Setarah is the new business development manager with the portfolio for government projects and services. Hisham's previous assignment was in the Ministry of Electricity & Water, Kuwait. We at GPLN welcome these folks on board!



TFC in Bangkok also reports a new member: Claudio Wey. Claudio is the new operations manager of The Freight Company in Bangkok.

Also in January we are happy to announce a personal milestone for Patrick Dick of The Freight Company (Thailand,

Vietnam and China). He turned fifty years old. Let's all join in to wish him another fifty!





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### PL Shipping & Logistics delivers on Mega Refinery Project

PL Shipping & Logistics, one of GPLN's newest members, were recently invited to bid for the USD 5.7 billion Mega Reliance Refinery and PetroChemicals Complex being built at Jamnagar in the state of Gujarat, India, also known as Jamnagar Export Refinery Project.

This complex, currently under construction, when combined with existing refining capacity at the same site is slated to be the world's single largest refinery and petrochemical complex at a singular location in the world today.

A highlight of this project was a time frame of 36 months targeted from conception to installation for approximately 550,000 freight tons of Refinery and Catalytic plant project components from over 30 global locations to be manufactured, shipped, delivered, installed and operational.

Shajan Joshi, PL Shipping & Logistics's Country Manager for Projects was rightfully proud of his company's accomplishments on the project.

"Despite being handicapped with a delayed entry into this mega project in August 2007, PL Shipping & Logistics take immense pride in having participated and made an important contribution on this project by chartering and facilitating the movement of approximately 11,000 freight tons of critical components involving heavy lifts and ODC cargoes for Reliance," said Joshi, "We worked closely with EPC Contractors, Bechtel and others towards the successful, timely and highly satisfying execution of our contractual obligations. This contract was secured against stiff competition from major MNC forwarders and Ship Owners bidding directly to secure this contract from Reliance Industries Limited."

According to Shajan Joshi, getting into this project was neither assured nor simple. It required lots of extra effort from PL Shipping's part.

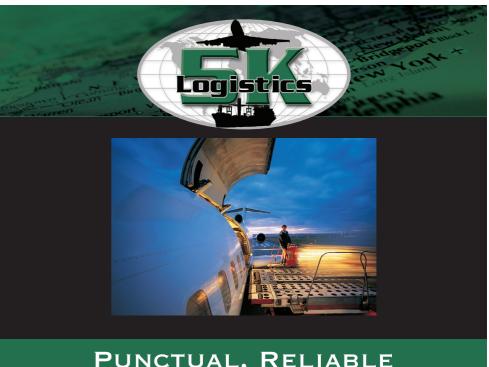
"Our project team at PL Shipping & Logistics realized that time and commitment was the essence in winning this contract," commented Joshi, "We set to work with a single minded focus on bringing as many as eight heavy lift fleet owners options offering multiple vessel solutions and sailing frequencies from global locations, to Reliance and were eventually rewarded with this project participation." Not content with merely facilitating vessels and post fixture responsibilities for this project, PL Shipping & Logistics have taken their involvement in this project a step further by liaising closely with the location vendors, suppliers, agents and all key personnel connected with this project to ensure that the cargoes were mobilized to port in time, Owners and agents were kept closely informed of cargo status, daily cargo operations reports and updates were provided to Reliance from time of cargo receipt right through until delivery at destination.

"The services and initiatives demonstrated by our projects team have won us some very encouraging and appreciate comments from Reliance," said Shajan Joshi, "We hope to replicate this success in our future project association with our project customers worldwide."

PL Shipping & Logistics is a company with over 144 years of trading presence and goodwill in India with origins tracing back to the British. They are led by a dynamic and highly experienced team of industry professionals and boast with a pan-India presence of over 300 team members.







### PUNCTUAL, RELIABLE AND ECONOMICAL TRANSPORTATION SERVICES

5K Logistics, Inc. believes that all of our clients deserve a sophisticated "one stop shopping" supply chain solution whether they're shipping "over dimensional" project cargo, break bulk, LCL or containers. Our services include Ocean & Air Freight Forwarding, Warehousing & Distribution, access to an International Network of contacts and resources, Domestic Trucking, and Foreign Trade Zone benefits just to name a few.

With our critical, in-the-trenches shipping knowledge and experience with shipping lines,

airlines, truckers, Ports Authorities, banks, and international agents, we can provide you with the Punctual, Reliable and Economical Transportation Services you expect. Day after day, we use all of our experience to ensure that every shipment we handle is delivered on time, every time.

"At 5K we have earned a reputation for responsiveness and superior customer service," says Paul McGrath, President of 5K Logistics. "We adhere to the customer's transportation needs and standards. That, we believe, sets us apart from our competition."

LET US SHOW YOU HOW WELL WE CAN KEEP YOUR SHIPMENTS MOVING.

For more information, contact Jessica Ulbrich at 215-674-4820 or visit us at www.5klogistics.com.



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### ISS Dubai Takes Delivery of New Warehouse in Jebel Ali Free Zone





ISS Dubai recently took delivery of a 3,700 m<sup>2</sup> covered warehouse in Dubai's Jebel Ali Free Zone as part of a regional initiative to add Distribution and Warehousing Logistics to its current regional business portfolio.

The facility will also add 500 m<sup>2</sup> of office space, enabling work specific ISS employees to be positioned directly in the Free Zone, with excellent access to the world's 6<sup>th</sup> largest port facility giving ISS a competitive edge.

"This is the first step in a regional business initiative to support existing revenue streams and complement them across the region with a more sophisticated Warehouse service offering," said Ashok Ahuja, Regional Director – Cargo Services for the Middle East, "The Middle East region is experiencing dynamic growth, underpinned by the price of oil, which looks set to continue for the foreseeable future. Our strategy is to harness this growth by adding value where the market warrants such investment." Ashok went on to add that ISS Dubai was particularly happy with the support provided by other Dubai World companies during the planning and acquisition process. "This new facility will enable us to offer adequate operating capacity to support new growth platforms (NGP) while enhancing the Cargo product's value-added capa-

The acquisition of this warehouse and a warehouse management system now provides ISS with the capability of offering value additions by linking the movement of goods to the movement of information."

The warehouse is expected to be fully operational by the end of March 2008, with over 2,000 pallet positions planned within the main warehouse, supported by a fleet of battery powered reach trucks and forklifts.

### 5K Logistics Invests in Warehouse Facilities

GPLN member 5K Logistics has been putting their money where their mouth is when it comes to upgrading their facilities. To better service the needs of their clients the company has recently invested in new facilities in both the Philadelphia and Baltimore regions.

"5K Logistics Inc has grown so much since 5K has become apart of the GPLN last fall," said Jessica Ulbrich of 5K Logistics, "We are currently ground breaking at a 90,000 ft2 (8361 m2) warehouse in Chambersburg, Pennsylvania, with a completion date of July 2008. 5K Logistics has expanded our services to not only include import and export air and ocean freight forwarding, break bulk, warehousing & distribution services but we are currently the area's leading provider of services for 'over dimensional' project cargo as well."

5K Logistics also currently operates a new 100,000 ft2 (9290 m2) warehouse in Bensalem, Pennsylvania, which is the Philadelphia region's first General Purpose Foreign Trade Zone.

5K Logistics has two offices which are members of GPLN. Their head office is in Warminster, Pennsylvania, which serves the Philadelphia market and also in Chambersburg, Pennsylvania, whose port market is Baltimore.





### Oversize Made Easy!



We at GPLN believe this gentleman is the missing link, proving that out-of-gauge cargo has been around since ancient times! This photo was sent to us by our roving photographer, Paul Smith of Petrasco in Dubai.





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## TFC in Thailand Successfully Moves Large Boilers The Freight Company in Thailand recently had an interesting overland movement of a large boilers 150 km to port. This boiler was transported place in

interesting overland movement of a large boilers 150 km to port. This boiler was transported place in January and a second boiler will be moved in early March as well.

The boiler transported in January had dimensions of 15.148 x 5.2 x 5.401 and a weight of 60 tons.

"The challenge was the height of the boiler," said Patrick Dick, managing director of The Freight Company, "We used a Goldhofer THP/SL hydraulic trailer with an ultra low vessel drop deck with a clearance from road level of 40 cm only. The drop deck frame is expandable in length as well as width and suitable cargo can be dropped into the trailers frame to gain extra centimeters height clearance."

This equipment is especially rare in Thailand as there are only two of these special trailers in the entire country.

In March TFC will move another boiler with dimensions of  $11.57 \times 7.51 \times 5.01$  m and a weight 75,000 kg. "While the height here ss still critical, yet less than the boiler moved in January, this one will challenge us with its width," said Patrick Dick, "A thorough road survey was be made prior to moving the boiler"

The second transport will require a rather large number of police to escort the cargo.



### **ENERGY TEAM gets green light**



Bellville Rodair International (BRI) has helped thousands of people in the race to go green. The global demand for renewable energy has paved the way for the launch of Bellville Rodair Energy Team, bringing together a highly experienced team, dedicated to overseeing the logistics requirements of power generation and energy-related industries.

BRI has already built quite a name for itself in this

sector. Recent projects include oversized transportations of windmill tower sections from the Czech Republic to Hungary, windmill blades from Poland to Japan and hydro power plant crown & band sets from Romania to Canada.

No shipment is too large or too heavy for the Energy Team to handle. For more information, log on to www.brienergyteam.com Point of Contact: Paul Moldovan

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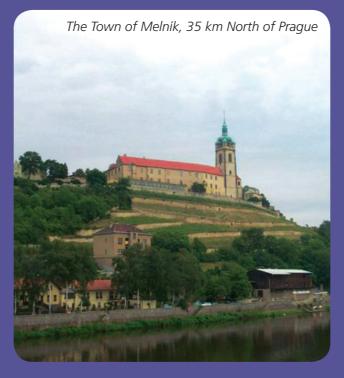
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### **BRET Makes Windmills Move**

The Bellville Rodair Energy Team, or BRET, recently moved some interesting shipments consisting of windmill nacelles and hubs from Finland to the Czech Republic. The cargo was loaded in the port of Manytyluoto, Finland, on a feeder to Hamburg, Germany. In Hamburg this cargo was transshipped by river to Melník in the Czech Replublic, at the confluence of the Labe and Vltava rivers, approximately 35 km north of Prague. Melník is one of the biggest river ports in the Czech Republic and is also a place of container transshipment.

"Energy accounts are the bulk of our customer base," said Paul Moldovan of the Bellville Rodair Energy Team, "Thus we have great expertise in handling these energy equipments for various related industries such as gas, wind, hydro, etc."

There were two windmill nacelles weighing 30 tons each with dimensions of  $14 \times 5 \times 4.75$  m and there were two hubs also approximately 30 tons each with a 4.6 m diameter and a height of 4.05 m.











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### **CNC Freight Services: Quite Busy Recently!**

CNC Freight Services, the local host this of this year's AGM, has been very active lately. See below some of what Patrick Lee and his team have been up to:

#### **Projects handled in 2007**

TCL chemical plant/express transport - february 2007 Door delivery ex. Kemaman port to tcl factory at teluk kalong.



Butane bullet tank Dimension: I 24.00 Mtr x 3.90 Mtr x 4.67 Mtr. Weight: 46.00 Mt



Stabiliser column jacked up at kemaman port after vessel discharge Dimension: I 35.70 Mtr x 2.60 Mtr x 3.00 Mtr Weight: 40.00 Mt



Stabiliser column being unloaded at factory Dimension: I 31.70 Mtr x 4.80 Mtr x 4.80 Mtr Weight: 65 00 Mt

**Seyi Double Crank Press SLS 2-400** 



Press placed on ground inside factory close to its foundation Pit.



Shifting/Lowering of the Press into 1 meter depth Foundation Pit.



The 400 ton Capacity Double Crank Press placed into its position.



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As You Treat Your Small Ones.

#### Delivering valuable cargo safely and on time is our strength.

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Our vessels regularly transport project cargoes, generals, out of gauge and heavy lift cargo up to 640mt, using their own cranes for loading and discharging. Our RICOSYS software calculates the safest and most effective ways of lifting and securing high value and overdimensional cargoes on board.

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